## **Completed Medium to Large Deals- Expansion: Total # Jobs Economic Development**



KPI Owner: Rehecca Fleischaker

**Jobs** 

**Jobs** 

**-◆**- Data -

KPI Owner: Rebecca Fleischaker			Process: Business Expansion		
Baseline, Goal, & Benchmark		Source Summary	Continuous Improvement Summary		
Baseline: TBD		Data Source: SalesForce	Plan-Do-Check-Act Step 1: Define the problem		
Goal: TBD			Measurement Method: Sum of company reported data		
		Goal Source: TBD			
			Why Measure: Jobs added by existing Louisville businesses improves local economy and aligns with Metro Goal #7		
Benchmark: TBD		Benchmark Source: TBD	Next Improvement Step: Increase total number of jobs added by existing Louisville businesses		
		How Are	We Doing?		
Apr2010-Mar2015	Apr2010-Mar2015		Jan2015-Mar2015	Jan2015-Mar2015	
5 Year Goal	5 Year Actual		Goal	Actual	
TBD	2,597	YOU	TBD	117	

## **Completed Medium to Large Deals- Expansion: Total # Jobs** Good 1800 1600 1400 1200 1000 800 600 400 200 Apr2005 Jan2006 Oct2006 Jul2007 Apr2008 Jan2009 Oct2009 Jul2010 Apr2011 Jan2012 Oct2012 Jul2013 Apr2014 Jan2015 Jun2005 Mar2006 Dec2006 Sep2007 Jun2008 Mar2009 Dec2009 Sep2010 Jun2011 Mar2012 Dec2012 Sep2013 Jun2014 Mar2015 Median ——Goal ——Benchmark

**Jobs** 

**Jobs** 

The seven basic quality tools, "5 Whys" technique, brainstorming and other methods will be applied to the measure graphed above. The purpose of using the tools/methods is to understand what makes performance less than desirable if performance is not best in class.

Report Generated: 04/10/2015 Data Expires: 04/14/2015